

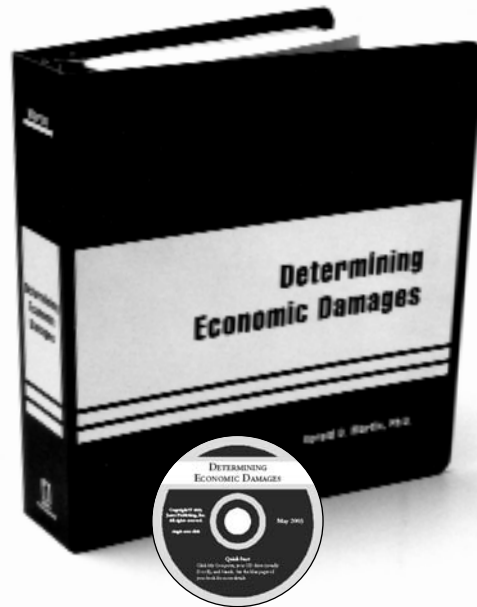
How to Calculate and Prove Economic Loss

Whether or not your case justifies retaining an expert, Dr. Gerald Martin's *Determining Economic Damages* can guide you start-to-finish through damage assessment and proof:

"Best book available—thoroughly addresses assessment and loss of economic damages."

—David Orłowski of Scottsdale, AZ

- Determine past and future **income losses**. — Chapter 3
- Compute the value of **fringe benefits**. — Chapter 4
- Adjust for **personal consumption**. — Chapter 5
- Adjust for **income taxes**. — Chapter 8
- Measure the replacement value of **household services**. — Chapter 6
- Compute **life and worklife expectancy**. — Chapter 7
- Compute **future losses** to their present value. — Chapter 12
- Put everything together to **calculate loss**. — Chapter 13
- Prepare your **case and expert** for trial. — Chapter 14
- Depose and cross-examine the **opposing expert**. — Chapter 14



Step-by-step guidance

This toolbox is loaded with practical forms, procedures, tables, and tactics from two veteran economists who have consulted on thousands of cases (see bios inside). The explanations are thorough, the math is straightforward, and the advice is detailed and valuable:

Covers Challenging Issues

- Self-employed plaintiffs
- Unemployed plaintiffs
- Earnings growth rates
 - Interest rates
- Social Security benefits
 - Household services
 - Worklife expectancy

Specific to Case Type

- Personal Injury
- Wrongful death
- Wrongful birth
- Employment termination

Inside

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- ➔ *Author Biography*
- ➔ *and much more...*

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Meet the Authors

DR. GERALD D. MARTIN, a Professor Emeritus in Finance at California State University in Fresno, has testified for plaintiffs and defendants in superior and federal courts across the country. Since 1974, he has assisted law firms engaged in civil liability actions through his consulting practice, Forensic Economic Services. His professional affiliations include the National Association of Forensic Economists and the American Rehabilitation Economics Association.

TED VAVOULIS holds a Master of Science degree in Operations Research from the University of California, Berkeley. He taught economics and statistics at California State University, Fresno from 1983 to 1989. He began his consulting service under the name of Vavoulis Economic Services in 1984 and has operated under the name of Vavoulis & Associates, Inc. since 1996. Mr. Vavoulis maintains an active practice in southern and central California, consulting on several hundred cases each year.

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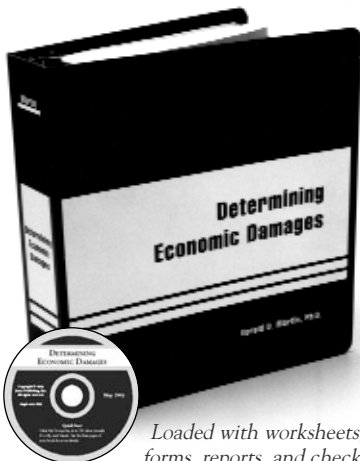
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