

Is It Admissible?

by Ashley S. Lipson, Esq.

HIGHLIGHTS

This annual update to Ashley Lipson's popular book will help you continue to quickly determine admissibility.

Over 100 new cases have been added, along with new sections with direct answers of "yes" or "no" to admissibility questions for:

Automobile accident reports. §21.401(b)
Consumer products accident reports. §21.401(c)
Environmental reports. §21.401(d)
IRS Certificate of Assessment. §21.428
Nursing home records. §22.420(b)
Deeds. §25.216

You continue to receive the following for each item of evidence discussed in the book:

- A quick explanation of the rule
- Strategies for admission and exclusion
- Pattern foundation questions
- Model objection language with responses
- State and federal statute and case citations

Don't overlook the book's dozens of novel arguments, proven strategies, memory aids, and successful shortcuts. *Is It Admissible?* reveals:

- The four magic words that tell you how to propose and oppose every type of evidence. *Page 0-3*
- The 12 basic objections and when to use them. *Page 0-8*
- For each objection, short lists of trigger words indicating an objectionable question. *Page 3-3*
- Model objection language, with potential responses. *Page 3-6*
- A simple guide to admission of the average piece of evidence. *Page 0-13*
- The 10 ways to oppose ordinary business records. *Page 22-5*



We are confident that you will not want to be without this valuable update. You may, however, return the supplement within 30 days for full credit. Please include the enclosed invoice, and check the reason for the return on the back of the invoice.

If you have any suggestions for improvement, or any criticisms of *Is It Admissible?*, please send them to:

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